Sales Representative - Sales Development

Overview
Growing Int’l meat Brokerage Company seeking an individual to manage and grow international & domestic sales in the San Antonio area.

Responsibilities
The sales representative will be responsible for achieving new business, sales growth through prospecting, cold calling, and closing. Maintaining & servicing these accounts are also crucial aspects of this position. Although the main focus of this position is sales, this person will assist with various marketing duties as well as distribution and inventory management.

Qualifications
- Agricultural Education: Animal Science, Food Science, Agricultural Communications.
- No sales experience required.
- Excellent communication skills required.
- Will to learn, motivated, highly competitive
- Candidates should be able to talk to potential customers to determine their needs and how we can work with them to fill their needs.
- Ability to plan strategically for large, geographically diverse markets.
- Ability to organize and prioritize task in order to meet sales objectives.
- Ability to travel as necessary.
- Bilingual(English/Spanish) A+

Compensation
- Base salary plus commissions

Contact
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