

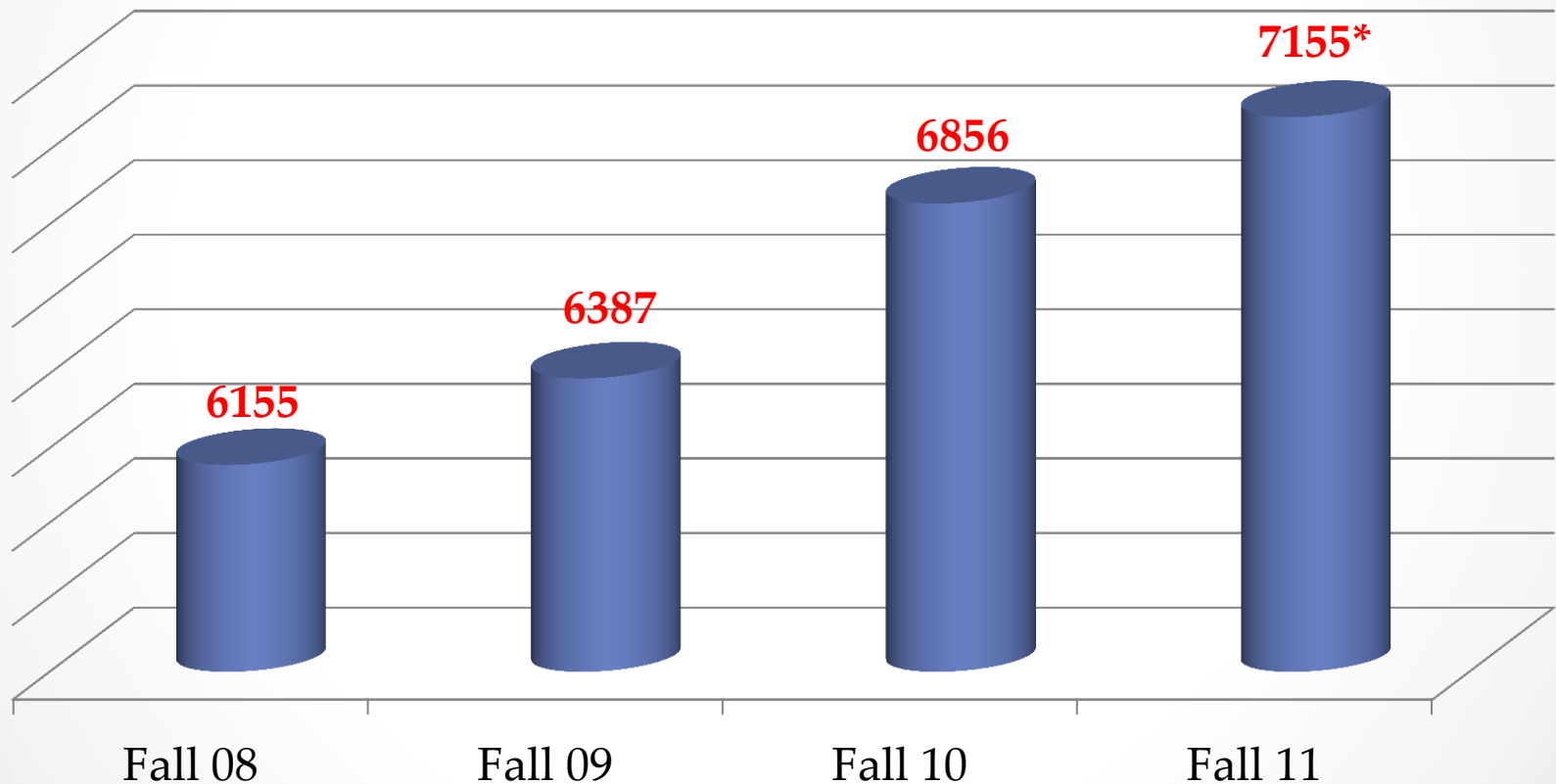


Vice Presidents' Forum

August 30, 2011

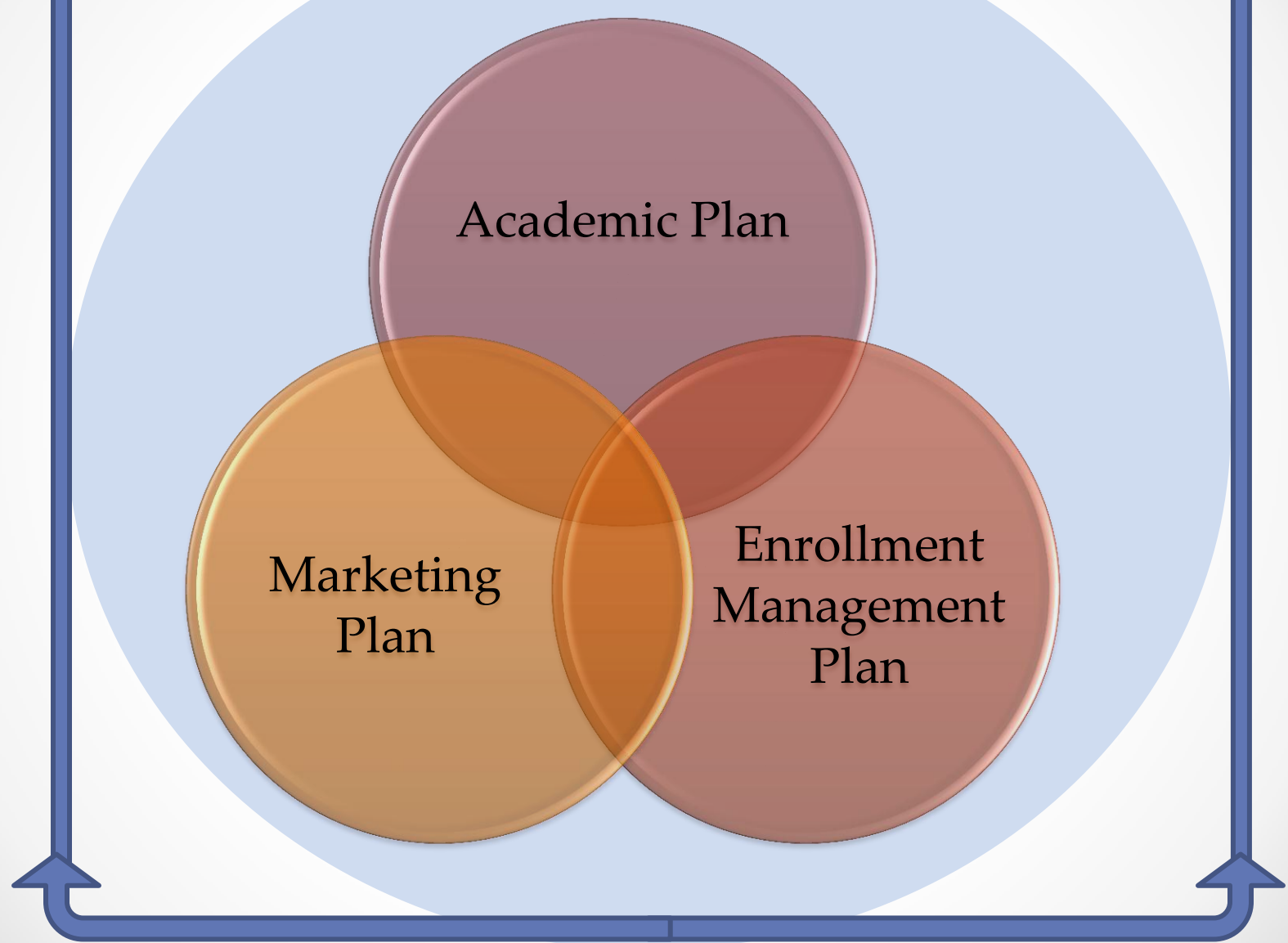
Significant Growth Since F 08

Fall Total Enrollments: 15.5% Increase in Four Years



** Fall 11 is as of Friday August 26 and is not a final number.*

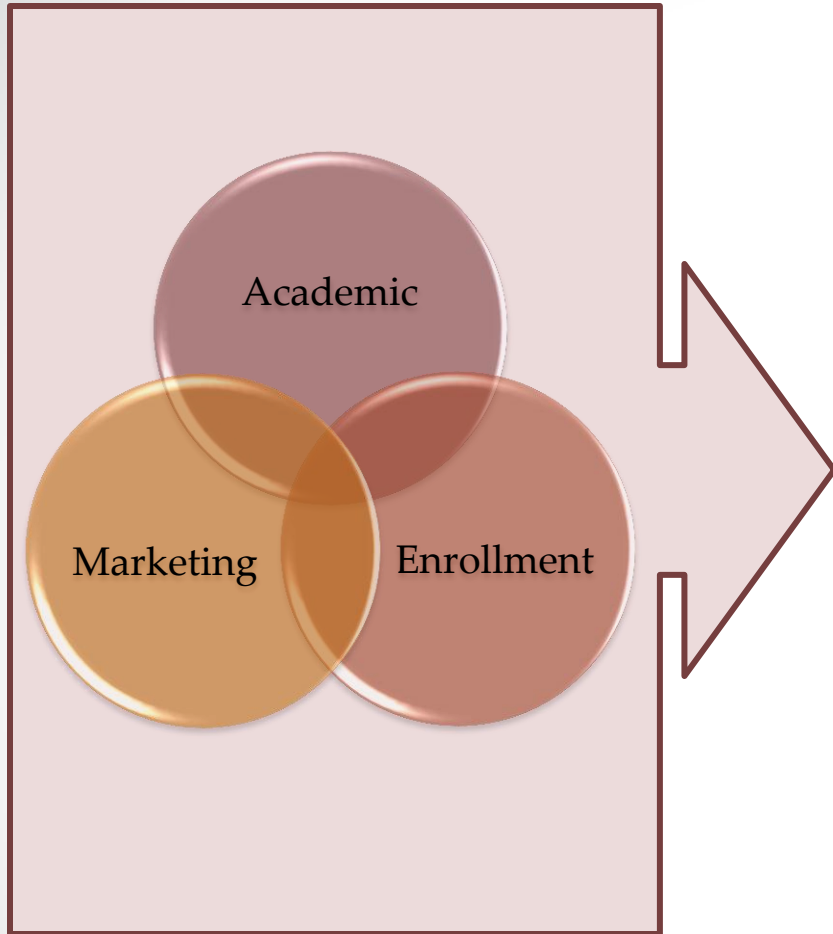
Mission Statement and Vision 2020



Academic Plan

Marketing Plan

Enrollment Management Plan



- Fundraising
- Information technology
- Student Affairs
- Administration/Finance plan
- Academic Affairs (support services)
- Facilities
- Ongoing continuous improvement and accreditation activities

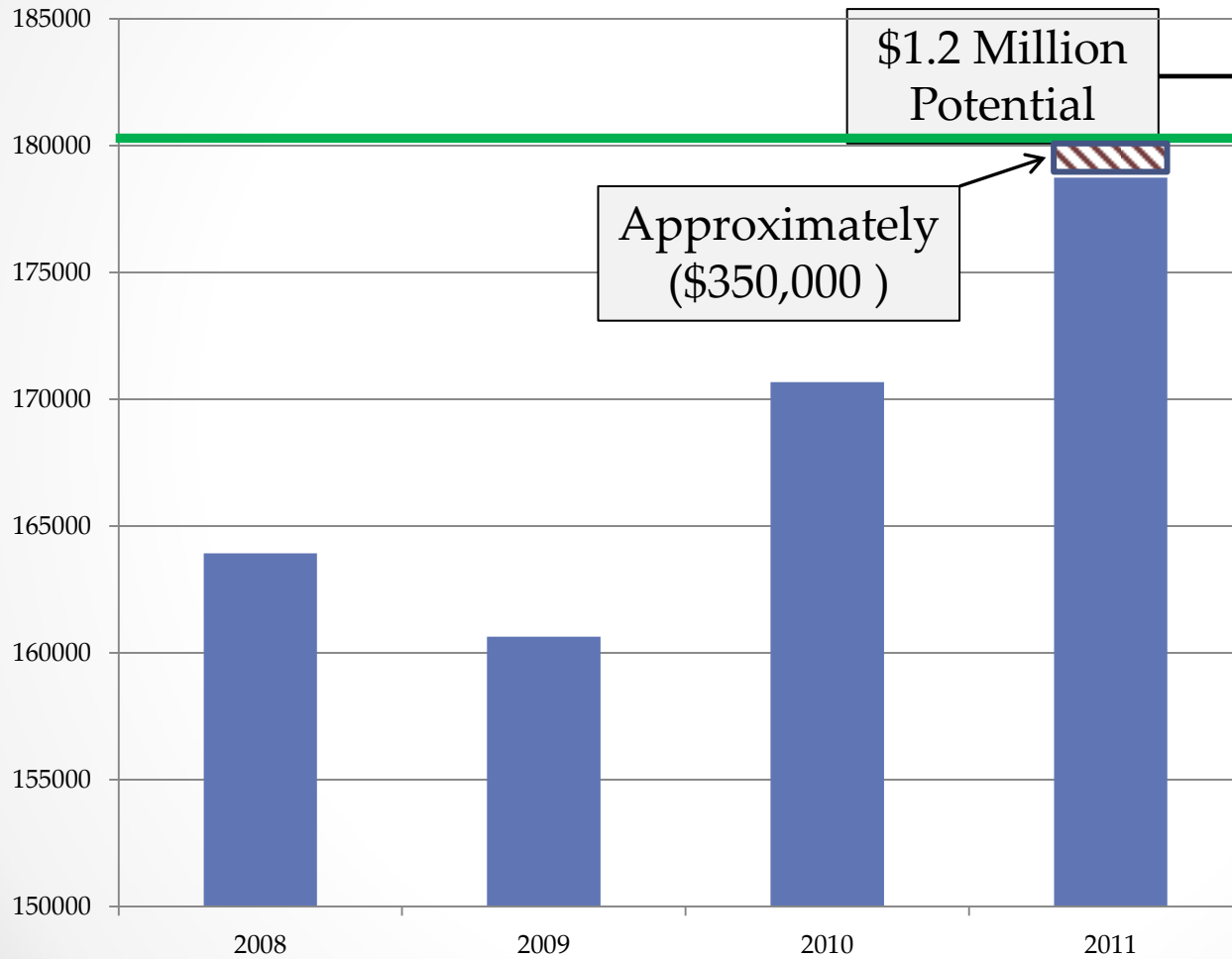
and

The budgeting process

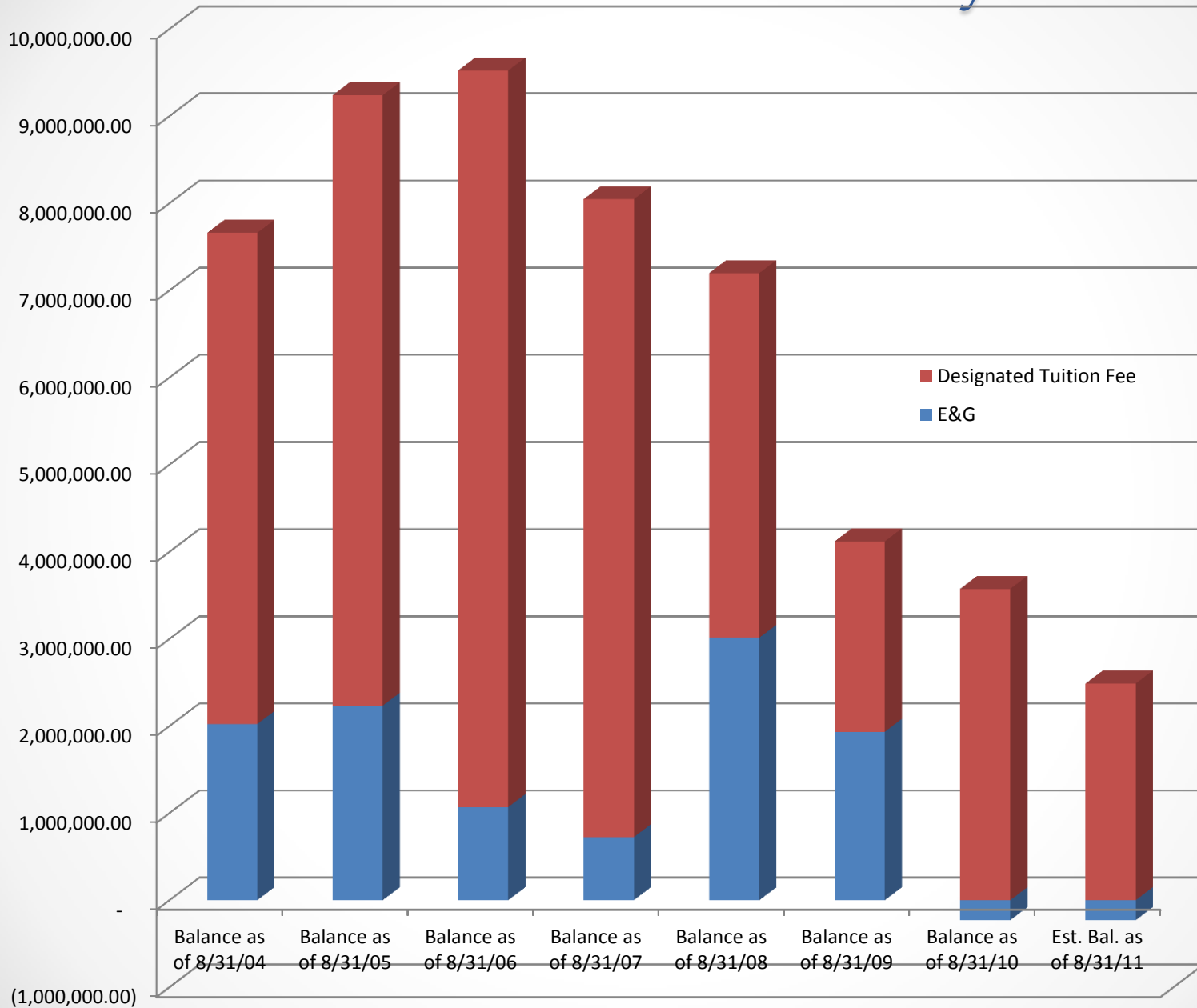
2011 Financial Picture (Year End)

Revenues:	Actual FY10	FY11 Budget (9/1/10)	FY11 Estimated Year End	Variance Actual to Budget
Tuition & Fees	24,166,267.00	27,666,244.00	27,116,174.14	(550,069.86)
Tuition Remissions & Exemptions	1,114,205.85	-	931,585.65	931,585.65
Less Transfers	(1,474,941.66)	(1,766,014.00)	(1,887,785.39)	(121,771.39)
	-	-	-	-
State Appropriations - General Revenue	31,360,752.47	29,755,886.00	26,742,134.00	(3,013,752.00)
State Appropriations - HEAF	3,667,497.00	3,743,027.00	3,743,027.00	-
Federal Grants & contracts	-	-	-	-
Federal Pass-Through Grants	1,661,041.89	1,294,437.00	1,420,299.10	125,862.10
State pass Through Grants	2,992,689.00	-	4,076,314.50	4,076,314.50
	-	-	-	-
Sales & Service	358,573.42	368,350.00	398,615.04	30,265.04
Endowment Income	-	-	72,749.49	72,749.49
Other Interest Income	100,864.28	110,000.00	49,241.86	(60,758.14)
Other Sources	1,965,986.18	1,341,727.00	1,463,198.92	121,471.92
	-	-	-	-
Total Revenues	65,912,935.43	62,513,657.00	64,125,554.31	1,611,897.31
Expenditures				
Personnel & Benefits	42,448,923.46	40,869,179.00	41,320,906.63	451,727.63
Operating	19,702,388.69	16,072,076.00	16,375,167.75	303,091.75
Transfers				
Mandatory Transfers - retirement of indebtedness	3,616,871.46	4,945,400.00	4,508,939.02	(436,460.98)
Nonmandatory transfers	3,774,482.72	2,907,081.00	3,007,088.30	100,007.30
	-	-	-	-
Total Expenditures	69,542,666.33	64,793,736.00	65,212,101.70	418,365.70
Prior Year Orders and Contracts Outstanding				
Net (Fund Balance)	(3,629,730.90)	(2,280,079.00)	(1,086,547.39)	1,193,531.61

Student Semester Credit Hours



Fund Balance History



Conference Committee Bill



	FY 2010-2011 Appropriated	FY 2012 - 2013 Final Bill		
		Appropriation	Change (+/-)	% Change
Texas Tech University System Administration	4,000,000	2,850,000	(1,150,000)	-28.8%
Texas Tech University	380,633,635	357,164,343	(23,469,292)	-6.2%
Texas Tech University Health Sciences Center	351,781,496	327,329,956	(24,451,540)	-7.0%
Angelo State University	69,928,539	64,053,866	(5,874,673)	-8.4%
Total: System Combined	\$806,343,670	\$751,398,165	(\$54,945,505)	-6.8%



Conference Committee Bill

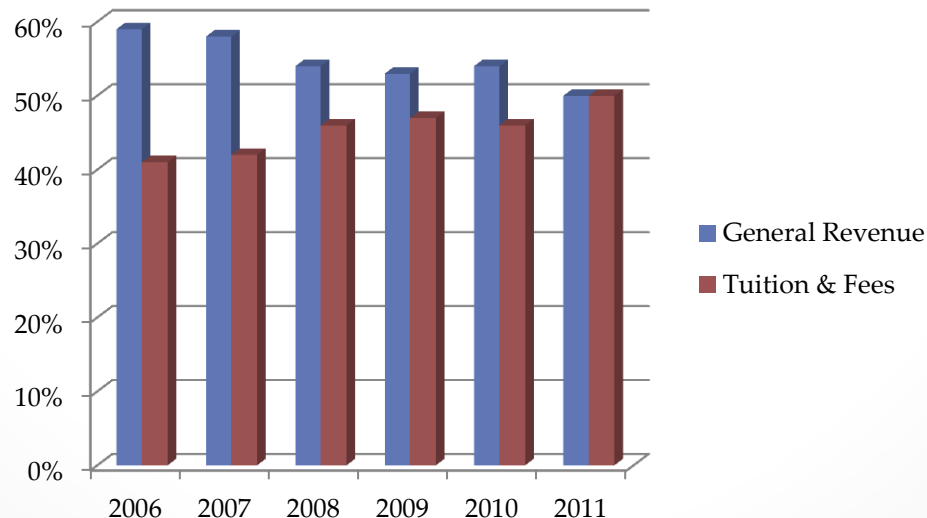
	HEGI + Payroll Fee	Total Biennium Reductions Final Bill Appropriation	Total Biennium % Reductions Final Bill Appropriation
Texas Tech University System Administration	(330,345)	(1,480,345)	-37.0%
Texas Tech University	(5,692,776)	(29,162,068)	-7.7%
Texas Tech University Health Sciences Center	(5,481,891)	(29,933,431)	-8.5%
Angelo State University	(1,213,575)	(7,088,248)	-10.1%
Total: System Combined	(\$12,718,587)	(\$67,664,092)	-8.4%

	Est. FY 2012 Reductions Final Bill Appropriation	Total % Reductions Final Bill Appropriation
Texas Tech University System Administration	(740,173)	-37.0%
Texas Tech University	(14,581,034)	-7.7%
Texas Tech University Health Sciences Center	(14,966,716)	-8.5%
Angelo State University	(3,544,124)	-10.1%
Total: System Combined	(\$33,832,046)	-8.4%

State Appropriation Decline

With the approval of the Appropriation Bill, ASU needed to make cost reductions equal to \$3,544,124 (-10.1%). While Angelo State continues to increase in its student population, and the demand for additional faculty, space, and services grows, state support has been diminishing.

The following chart shows the continued decline (as a percent of E&G & Designated budgets) in state support and the increasing dependency on tuition and fees.



Putting 2012 Together

There were three major issues of concern to balance the budget and ensure growth and excellence at ASU. Each issue had an associated cost as listed below:

1. Fund Balance Utilization	(\$2,800,000)
2. Reduced State Appropriation	(\$3,544,124)
3. Scholarship Funds	<u>(\$3,000,000)</u>
Total	(\$9,344,124)

ASU needed to identify over \$9,000,000 in new revenue or cost reductions to balance the budget for 2012.

Balancing the Budget

(\$9,344,124)

Budget shortfall

\$1,309,072

Permanent reduction of 31 positions

\$1,776,521

Operating efficiencies and budget reductions

\$3,694,873

Tuition and fee revenue at 9.9%

\$6,780,466

(\$2,563,658)

Covered with the one-year adjustment to Carr
Scholarship funding methodology

Looking at 2012

Revenues:	Actual FY10	FY11 Estimated Year End	FY12 Budget
Tuition & Fees	24,166,267.00	27,116,174.14	29,550,320.00
Tuition Remissions & Exemptions	1,114,205.85	931,585.65	
Less Transfers	(1,474,941.66)	(1,887,785.39)	(2,325,046.00)
	-	-	-
State Appropriations - General Revenue	31,360,752.47	26,742,134.00	26,773,846.00
State Appropriations - HEAF	3,667,497.00	3,743,027.00	3,743,027.00
Federal Grants & contracts	-	-	-
Federal Pass-Through Grants	1,661,041.89	1,420,299.10	-
State pass Through Grants	2,992,689.00	4,076,314.50	-
Sales & Service	358,573.42	398,615.04	335,850.00
Endowment Income	-	72,749.49	96,400.00
Other Interest Income	100,864.28	49,241.86	60,000.00
Other Sources	1,965,986.18	1,463,198.92	1,605,785.00
Total Revenues	65,912,935.43	64,125,554.31	59,840,182.00
Expenditures			
Personnel & Benefits	42,448,923.46	41,320,906.63	38,886,703.00
Operating	19,702,388.69	16,375,167.75	13,148,310.00
Transfers			-
Mandatory Transfers - retirement of indebtedness	3,616,871.46	4,508,939.02	4,655,854.00
Nonmandatory transfers	3,774,482.72	3,007,088.30	3,149,315.00
Total Expenditures	69,542,666.33	65,212,101.70	59,840,182.00
Prior Year Orders and Contracts Outstanding			
Net (Fund Balance)	(3,629,730.90)	(1,086,547.39)	-

Working on 2013 and Beyond

- Permanent (multi-year) structural changes
- Budget model revision
- Expansion and support of revenue generating programs
 - Shifting of resources to support high demand areas
 - Keep an eye on the overall impact
 - Continue to improve overall efficiency
- Continue soft, hiring freeze (review all positions, internal hires, etc.)
- Continue budget cuts, energy savings, and efficiencies established in 2011