COURSE DESCRIPTION
A course designed to investigate the role of human communication in professional life. Attention to interviewing, workplace culture, interpersonal and team communication, professional presentations, and leadership.

REQUIRED COURSE MATERIALS
- **Blackboard** - I will post my notes and handouts, as well as your grades, on Blackboard.
- **Angelo State E-mail** - You should have access to your Angelo State E-mail account. You are responsible for reading and, if necessary, responding to e-mails from me. I send e-mails through Blackboard to the class regarding homework, exams, etc.

ASSIGNMENTS
We will explore the various contexts of business communication through the following assignments. Additional instructions (including the length of presentations, required visual aids, outlines to turn in, etc.) will be provided to you throughout the course of the semester.

- **Exams [200]**: You will take 2 exams throughout the course of the semester, each worth 100 points for a total of 200 points.
- **Worksheets (100)**: Two worksheets valued at 50 points each will accompany documentaries we watch in class.
- **Career Interview [200]**: This assignment will familiarize you with various professions within your field. You will select a professional area of interest and you will interview a professional in that field. Once you have gathered information from your professional interview and from other sources, you will write a paper and present your findings to the class. You will also write a professional thank you letter as part of the assignment.
- **Investor Pitch [200]**: You will research and present a full profile on a company of your choice. Using the communication principles and theories we learn in class, you will make a proposal on how to improve one aspect of that company.
- **Diversity Training [200]**: Each of you will select one cultural group and will “train” his/her peers on this group including background, history, and best communication strategies. The training will incorporate Power Point/Prezi slides and an activity that involves the entire audience.

GRADING
**Discussion of Graded Assignments:** Success in this course requires thoughtful self-evaluation of your performance. A student wishing to contest a grade must present me with a typed (either e-mail or paper), well thought out case regarding the evaluation within one week of having received the evaluation of the assignment in question. The argument must be related to the assignment as presented and based on how it compares with the criteria for the assignment (not how it compares with someone else’s work or how it will affect a student’s GPA). Once the student has submitted his or her argument to me, I will respond in writing within 7 days. Then we may meet face-to-face to view the speech in question and discuss ways to improve future papers/presentations.

Grades are determined on a straight percentage scale based on the number of points earned out of a maximum of 1,000 points. There will be no further rounding or curving of grades. Final grades are calculated as follows:

<table>
<thead>
<tr>
<th>ASSIGNMENT</th>
<th>POINTS</th>
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</thead>
<tbody>
<tr>
<td>Investor Pitch (IP)</td>
<td>100</td>
</tr>
</tbody>
</table>
IP Peer Evals (2 @25) 50 (graded on how thoroughly YOU fill them out for peers)
IP Peer Evals 50 (average of how your peers graded you)
Career Interview (CI) 100
CI Peer Evals (2 @25) 50 (graded on how thoroughly YOU fill them out for peers)
CI Peer Evals 50 (average of how your peers graded you)
Diversity Training (DT) 100
DT Peer Evals (2 @25) 50 (graded on how thoroughly YOU fill them out for peers)
DT Peer Evals 50 (average of how your peers graded you)
Test #1 100
Test #2 100
Documentary Worksheet 50 (Secrets of Body Language)
Documentary Worksheet 50 (Emotional Intelligence)
Preparedness 100
TOTAL 1,000

COURSE POLICIES

Deadlines will be announced by me. Assignments must be turned by the date and time specified in the syllabus. Assignments turned in after the due date are considered late. Late assignments are not accepted. In addition, the tentative course schedule does not allow flexibility for rescheduling presentations. Don’t miss class on a day you are scheduled to speak. Unexcused absences on presentation or exam days and will earn a grade of zero; no make-ups will be granted. If you miss an in-class activity for participation points, you will earn a zero for that assignment (unless you have a university excused absence).

Readings must be completed by the day they are assigned on the course schedule. Be sure to read the book and take notes while reading. Lectures and Power Points are intended to complement (not duplicate) that information.

Written Work (presentation preparation, essay assignments, etc.) must be typed. Failure to type any written portion of an assignment results in a zero for that assignment. Any assignments completed in class as part of class participation may be hand written.

Changes to the schedule may be made at my discretion and if circumstances require. It is your responsibility to note these changes when announced.

Visual Aid Backups: You will often be required to design and deliver presentations using PowerPoint software and computer projection systems. While every effort is made to keep the equipment in working condition, on occasion the equipment may not work properly. Please be prepared: back up any visual aids (e-mail them to yourself, bring two flash drives, etc.). Also, be prepared to present even if technology fails you.

Academic Integrity: University standards regulating academic integrity (e.g., cheating, plagiarism, etc.) are strictly enforced. Infractions may result in a zero for the assignment or a failing grade in the course.

Plagiarism is a serious offense in this course. Using the words and ideas of others is borrowing something from those individuals. It is always necessary to identify the original source of supporting information; you must cite the source of any material, quoted or paraphrased, used in your presentation. The absence of this documentation constitutes plagiarism – a serious academic and professional offense. Proper documentation requires a bibliography of any outside texts you have consulted including both traditional sources and on-line sources.

Your responsibility as a speaker is to distinguish between what your thoughts and ideas are, what they are not, and to credit those who have contributed to your presentation. Putting your name on a piece of work indicates that the work is yours and that the praise or criticism is due to you and no one else. Putting your name on a piece of work in which any part is not yours, is plagiarism – unless the borrowed thought or wording is clearly marked and the work is fully identified. Keep in mind that plagiarism is a form of theft. Taking words, phrasing, or sentence structure, or any other element of another person’s ideas, and using them as if they were your own, is stealing. Simply paraphrasing the work of another without acknowledging the information source is also plagiarism. Merely restating another individual’s ideas in different words does not make the ideas yours. ALL presentations are to be your original work. Using speeches or presentations from previous semesters or other classes is still considered plagiarism. Unauthorized collaboration on presentations (with a student in your section or another student in a different section) is not allowed without prior approval from your instructor. If you are caught being dishonest, you will be given an “F” for the assignment and/or the course depending on the severity
of the offense.

Understand I do not tolerate plagiarism and will fail you for it, even if your plagiarism is unintentional. These standards may seem subtle, so feel free to ask if you have questions or concerns. Please see full Honor Code Policy at [http://www.angelo.edu/cstudent/documents/pdf/Student_Handbook.pdf](http://www.angelo.edu/cstudent/documents/pdf/Student_Handbook.pdf)

**Academic Advising:** The College of Arts and Humanities and the Department of Communication and Mass Media require that students meet with a Faculty Advisor as soon as they are ready to declare a major. The Faculty Advisor will set up a degree plan, which must be signed by the student, faculty advisor, and the department chair. Communication and Mass Media majors who have questions about advising or declaring a major in the department, can call 325-942-2031. Undeclared majors are supported by ASU's Center for Academic Excellence located in Library A312, and can be reached at 325-942-2710.

**The Family Educational Rights and Privacy Act (FERPA)** (20 U.S.C. § 1232g; 34 CFR Part 99) is a Federal law that protects the privacy of student education records. The law applies to all schools that receive funds under an applicable program of the U.S. Department of Education. FERPA gives parents certain rights with respect to their children’s education records. These rights transfer to the student when he or she reaches the age of 18 or attends a school beyond the high school level. Students to whom the rights have transferred are "eligible students." In other words, I cannot and will not speak to your parents about details of your grades and progress in this course without your written consent.

**The Americans with Disabilities Act (ADA)** is a federal anti-discrimination statute that provides comprehensive civil rights protection for persons with disabilities. Among other things, this legislation requires that all students with disabilities be guaranteed a learning environment that provides for reasonable accommodation. Angelo State University complies with the Americans with Disabilities Act in making reasonable accommodations for qualified students with disabilities. If you suspect that you may have a disability (physical impairment, learning disability, psychiatric disability, etc.), please contact the Dean of Student Life and Student Services at 325-942-2191. If you need disability accommodations in this class, please see me as soon as possible.

**Title IX at Angelo State University:** The University prohibits discrimination based on sex, which includes pregnancy, sexual orientation, gender identity, and other types of Sexual Misconduct. Sexual Misconduct is a broad term encompassing all forms of gender-based harassment or discrimination including: sexual assault, sex-based discrimination, sexual exploitation, sexual harassment, public indecency, interpersonal violence (domestic violence and/or dating violence), and stalking. As a faculty member, I am a Responsible Employee meaning that I am obligated by law and ASU policy to report any allegations I am notified of to the Office of Title IX Compliance.

Students are encouraged to report any incidents of sexual misconduct directly to ASU's Office of Title IX Compliance and the Director of Title IX Compliance/Title IX Coordinator at:

Michelle Miller, J.D.
Director of Title IX Compliance/Title IX Coordinator
Mayer Administration Building, Room 210
325-942-2022 michelle.boone@angelo.edu
You may also file a report online 24/7 at [www.angelo.edu/incident-form](http://www.angelo.edu/incident-form).

If you are wishing to speak to someone about an incident in confidence you may contact the University Health Clinic and Counseling Center at 325-942-2173 or the ASU Crisis Helpline at 325-486-6345.

For more information about Title IX in general you may visit [www.angelo.edu/title-ix](http://www.angelo.edu/title-ix).

**CORE CURRICULUM STUDENT LEARNING OBJECTIVES**

The objective of a communication component of a core curriculum is to enable the student to communicate effectively in clear and correct prose in a style appropriate to the subject, occasion, and audience.

**Exemplary Educational Objectives**

1. To understand and demonstrate writing and speaking processes through invention, organization, drafting, revision, editing, and presentation.
2. To understand the importance of specifying audience and purpose and to select appropriate communication choices.
3. To understand and appropriately apply modes of expression, i.e., descriptive, expositive, narrative, scientific, and self-expressive, in written, visual, and oral communication.
4. To participate effectively in groups with emphasis on listening, critical and reflective thinking, and responding.
5. To understand and apply basic principles of critical thinking, problem solving, and technical proficiency in the development of exposition and argument.
6. To develop the ability to research and write a documented paper and/or to give an oral presentation.

PROGRAM STUDENT LEARNING OBJECTIVES

1. Apply key communication principles that build positive interpersonal relationships in the workplace.
2. Have working knowledge and practice of various types of professional written and oral communication genres such as résumés, cover letters, industry profiles, research reports, business proposals, etc.
3. Identify ways in which a culturally diverse workforce can influence business communication.

STUDENT LEARNING OUTCOMES

1. Demonstrate understanding of the terminology and principles of public speaking through the production and performance of oral presentations and chapter quizzes.
   This will support the ASU Learning Goal Statement #2: CORE SKILLS:
   Students will become proficient in reading, writing, speaking, and listening. They will also develop quantitative literacy and technological fluency.
   Students will
   - comprehend and critically interpret information in written and oral forms;
   - communicate information and ideas effectively;
   - use technological resources to access and communicate relevant information.
   This will also support ASU Learning Goal Statement #4: SOCIAL RESPONSIBILITY
   Students will understand their responsibility as citizens in a complex, changing society.
   Students will
   - employ professional and personal judgments based on ethical considerations and societal values;
   - understand civic responsibility and leadership;
   - demonstrate an understanding of the purpose and value of community service in advancing society.

2. Create and deliver informative and persuasive oral presentations which incorporate elements of effective public speaking as identified through classroom lectures and assigned readings.
   This will support ASU Learning Goal Statement #3: SPECIALIZED SKILLS:
   Students will gain knowledge and skills appropriate both for their fields of study and to enter into the professional sector and/or graduate school.
   Students will
   - acquire research skills and specialized vocabulary for critical discourse;
   - demonstrate competencies and achievements appropriate to their fields of study; and
   - apply classroom learning in a combination of reflective practice and experiential education.

3. Utilize listening skills in critically assessing speeches presented by other speakers.
   This will support University Learning Goal #5. CULTURAL IDENTITY
   Students will gain insight into the ways cultural identities and experiences shape individual perspectives of the world.
   Students will
   - demonstrate respect for differences among cultures;
   - practice the knowledge, skills, and attitudes essential for communicating and cooperating effectively with people of diverse backgrounds
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<tr>
<th>DATE</th>
<th>ASSIGNMENT</th>
<th>DUE (BY 10 PM)</th>
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<tr>
<td><strong>WEEK #1</strong></td>
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| **Mon, Jan 4** | ▪ Read and listen to Narrated Guidelines for Career Interview  
▪ Read and listen to Narrated Guidelines for Career Interview  
▪ Read Chapter #1  
▪ Work on Investor Pitch Presentation |                                                                 |
| **Tue, Jan 5** | ▪ Familiarize yourself with the Library Resources and watch video (under Assignments tab)  
▪ Read Chapter #2  
▪ Work on Investor Pitch Presentation  
▪ Set up appointment with person you will interview for Career Interview presentation |                                                                 |
| **Wed, Jan 6** | ▪ Work on Investor Pitch Presentation  
▪ Reach Chapter #3 | Post name of person you will interview for the Career Interview by 10 pm (in the “Turn In Assignments HERE” tab) |
| **Thu, Jan 7** | ▪ Finalize Investor Pitch Presentation  
▪ Read Chapter #4 | Post Investor Pitch PP and Presentation by 10 pm (in the “Turn In Assignments HERE” tab) |
| **Fri, Jan 8** | ▪ Read Chapter #5  
▪ Watch the 2 peer presentations **assigned** to you and fill out Peer Evaluation Forms  
▪ Work on Career Interview Presentation | Test #1: Chapters 1-5 due by 10 pm |
| **Sat, Jan 9** | ▪ Last day to watch the 2 peer presentations **assigned** to you and fill out Peer Evaluation Forms | Peer Evaluation forms for the TWO presentations **assigned** to you due by 10 pm |
| **Sun, Jan 10** |                                                                             |                                                                 |
| **WEEK #2** |                                                                             |                                                                 |
| **Mon, Jan 11** | ▪ Read Chapter #6  
▪ Work on Career Interview Presentation |                                                                 |
| **Tue, Jan 12** | ▪ Watch Secrets of Body Language Documentary and fill out worksheet  
▪ Work on Career Interview Presentation  
▪ Read Chapter #7 | Secrets of Body Language Worksheet due (in the “Turn In Assignments HERE” tab) |
| **Wed, Jan 13** | ▪ Work on Career Interview Presentation  
▪ Read Chapter #8 |                                                                 |
<p>| <strong>Thu, Jan 14</strong> | ▪ Finalize Career Interview Presentation | Post Career Interview PP and |</p>
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<thead>
<tr>
<th>Date</th>
<th>Activities</th>
<th>Due Times and Locations</th>
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<tr>
<td>Fri, Jan 15</td>
<td>- Read Chapter #9 &lt;br&gt;- Read Chapter #10 &lt;br&gt;- Watch the 2 peer presentations <strong>assigned</strong> to you and fill out Peer Evaluation Forms &lt;br&gt;- Read and listen to guidelines and Power Point for Diversity Training Presentation</td>
<td>Presentation by 10 pm (in the “Turn In Assignments HERE” tab) Test #2: Chapters 6-10 due by 10 pm Post Cultural Group you will be presenting for Diversity Presentation (in the “Turn In Assignments HERE” tab) by 10 pm</td>
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<tr>
<td>Sat, Jan 16</td>
<td>- Last day to watch the 2 peer presentations <strong>assigned</strong> to you and fill out Peer Evaluation Forms &lt;br&gt;- Work on Diversity Training Presentation</td>
<td>Peer Evaluation forms for the TWO presentations <strong>assigned</strong> to you due by 10 pm</td>
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<tr>
<td>Sun, Jan 17</td>
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<td><strong>WEEK #3</strong></td>
</tr>
<tr>
<td>Mon, Jan 18</td>
<td>- Work on Diversity Training Presentation</td>
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<tr>
<td>Tue, Jan 19</td>
<td>- Watch Emotional Intelligence Documentary and fill out worksheet &lt;br&gt;- Work on Diversity Training Presentation</td>
<td>Emotional Intelligence Worksheet due (in the “Turn In Assignments HERE” tab)</td>
</tr>
<tr>
<td>Wed, Jan 20</td>
<td>- Finalize Diversity Training Presentation</td>
<td>Post Diversity Training PP and Presentation by 10 pm (in the “Turn In Assignments HERE” tab)</td>
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<tr>
<td>Thu, Jan 21</td>
<td>- Watch the 2 peer presentations <strong>assigned</strong> to you and fill out Peer Evaluation Forms</td>
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<td>Fri, Jan 22</td>
<td>- Last day to watch the 2 peer presentations <strong>assigned</strong> to you and fill out Peer Evaluation Forms</td>
<td>Peer Evaluation forms for the TWO presentations <strong>assigned</strong> to you due by 10 pm</td>
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