

# Steven M. Ford

LEADER | LEARNER | MENTOR

## PROFESSIONAL PROFILE

Retired Marine Officer with 28 years of demonstrated success leading diverse teams in dynamic, uncertain, and demanding environments. Full spectrum organizational leadership responsibilities in the United States Marine Corps including Operations, Policy, Compliance, Safety, Logistics, Investigations and Human Resources. I am excited to transition into an academic environment to continue teaching, coaching, and mentoring future leaders.

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San Angelo, TX



## EDUCATION

BA, Criminal Justice  
Texas State University, San Marcos  
Command and Staff College  
Marine Corps University

## SKILLS

Executive Leadership  
Project Management  
Negotiations  
Risk Mitigation  
Written and Oral Communication  
Budget Management  
Mentor  
Problem Solver

## CERTIFICATIONS

Commercial Pilot  
Instrument Rating  
Advanced Ground Instructor  
Current Top-Secret Clearance  
Executive Legal Course  
Executive Security Manager  
Operational Risk Manager

## WORK EXPERIENCE

### Manager | Business Development

Trifecta Equipment Contracting | San Angelo, TX | 2022-2023

Oversaw the organization of a small civil construction company in a growth phase. Developed the standard operating procedures (SOP) and guidelines for workers, the employee handbook, and safety plan. Led the creation of the organization's federal and state government contracting capability. Integrated leading edge software into the bidding and estimating process to gain efficiency and increase profitability.

### Director of Operations

Skyline Aviation Inc | San Angelo, TX | 2020-2022

Managed operations for a regional Fixed Based Operation (FBO) for general aviation and contracted aircraft. Developed the SOP for ramp, hangar, and fueling operations. Developed and managed the maintenance operations for the Skyline Aviation Flight School resulting in a 30 percent decrease in downtime of aircraft and subsequent increase in profit. Assessed and implemented increased physical security measures to safeguard aircraft, personnel, and fuel farms. Earned a Commercial Pilot License with Instrument Rating.

### United States Marine

United States Marine Corps | Various Locations | 1995-2020

Private to Lieutenant Colonel, led teams of four to organizations with over 5,000 employees globally dispersed. Selected through a highly competitive board selection process to lead critical high-pressure organizations: Infantry combat and Recruiting units. Ran organizations with upwards of 30 submanagers supporting 75 management, operations, and administrative programs while surpassing industry standards. Programs included all functional areas of administration, legal, intelligence, security, operations, logistics, financial, medical, spiritual, and family readiness. Commanded organizations at all levels over a 25-year career. Awarded for performance at each level from leading combat operations across multiple theaters, reinstating the Marine Corps' Maritime Raid Force/Anti-piracy capability, and managing a sales force of 100 employees dispersed across 12 sub-regions covering 113,000 square miles.